

Use Enterprise Risk Management to Get Ahead of the Next Emerging Risk



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We provide liability insurance to a large and diverse membership representing K-12 schools, colleges, universities



Since 1987 we have focused exclusively on education helping to meet insurance coverage needs, managing risk, and providing thoughtful claims handling



We provide **expert and individualized guidance and resources** to help institutions reduce risk



We are owned and governed by our **member institutions** – that include public and independent schools and universities



About United Educators

Risk Management Resources



PodcastsRisk Advice

Topics include:

- Slips, trips, and falls
- Preventing sexual misconduct
- Concussion management

- Student mental health
- Workplace harassment



Agenda and Introductions

- Risk and ERM Amid Volatility
- Align on Risk Priorities
- Create Risk Treatment Plans
- Envision Emerging Risks
- Q&A



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I know we need to invest more in risk management. But we face a multi-million dollar deficit, and we can't and won't cut faculty to make room for risk management.

—Trustee, large public university



ERM 101

Business Process

- Regular, repeating cycle
- Informs business decisions

Risk = Uncertainty

- Risk isn't inherently good or bad, just unknown
- Focuses on the future

Proactive

- Identifies and treats risks
- Create scenarios to plan for





Designing an Efficient ERM Program





Align on Risk Priorities

Outcome: Seek senior leadership consensus on priority risks



This is a pre-recorded webinar

Assign Risk Identification As "Homework"

- Define "risk" for your colleagues
- Ask participants to pre-send a list of 10-15 risks
- ERM team lead consolidates input
- Seek agreement by email first, then plan one meeting if needed

Suggested risk definition –

An occurrence or incident that, if it happened, could affect our mission success

| Institutional Risk | Definition or Summary of Risk |
|-----------------------|--|
| Transportation | Risk of damage, injury, and death related to vehicle use |
| Student Mental Health | Risks related to students' mental and emotional well-being, including mental illnesses and suicide |



Assess Risks Relative to Each Other

- Ask participants to pre-assess risks
- ERM lead averages risk scores
- Arrange risk priorities during ERM meeting

| | Mission and Reputation |
|-------------------------------|--|
| High Impact Score: 4- 5 | Severe impact to mission and strategic plan, likely resulting in loss or significant rework of programs Reputation likely to change |
| Medium Impact Score: 3 | Likely no impact to mission, but could be some impact to strategic plan; may need to rework or eliminate a program Significant costs (real and opportunity) to manage reputation, but institution will endure |
| Low Impact Score: 1-2 | Little or no impact to mission or strategic plan Temporary diversion of resources to recover and manage reputation |

Sample Relative Risk Ranking

| Risk | Risk Score | Relative Ranking |
|---------------------------|---------------|---------------------|
| Enrollment | 25 | 2 |
| Data Security | 20 | 1 |
| Operational Pressures | 20 | 5 |
| Recruitment and Hiring | 16 | 4 |
| Public Safety | 15 | 3 |
| Deferred Maintenance | 15 | 6 |



Create Risk Treatment Plans

Outcome: Treat risks with greatest opportunity for improvement



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Create Risk Treatment Plans

- Focus on the 2-5 risks with the most to gain and assign owners
- Set separate meetings for chosen risks with only relevant stakeholders
- Use third-party resources

| | Sub-Risk or Task | | Risk Management Strategies | |
|--|---|--------------------------------|---|--|
| Identify the sub-risk or individual tasks required to treat or mitigate this institutional risk | | Task Owner | Goals Risk management goals, strategies, and target dates | Progress and Next Steps Progress, status, and next steps |
| Sub-Risk or Task: | Review Performance Documentation Practices | Director of Human Resources | Interview managers and evaluate a sample of performance reviews to understand current practices Assess how HR software supports documentation Modify or create new policies and practices as needed Create a manager training plan | Understand current practices and assess software by June 30 Draft updated policies and practices by end of September Train managers through December Full implementation starts next year |
| Definition or Summary: | We need to record employees' poor performance to justify discipline/termination. Without solid documentation, the affected employee could claim we treated them unfairly. | | | |



Identify Basic Key Risk Indicators (KRIs)

- Strive for leading indicators where possible
- Assign KRIs to all top risks, not just treatment targets
- Monitor KRIs to identify when to revisit treatment

Sample KRIs



Employment Discrimination

KRI: Climate survey: "Comfortable at work"
Target: 80% agree
Last survey: 78%
Status: Enhance discrimination RM



Student Self-Harm

KRI: Counseling center availability Target: Appt. within 7 days Semester average: Appt. within 5 days Status: <u>Maintain current practices</u>



Envision Emerging Risks

Outcome: Prepare for future challenges



Think to the Future

Emerging risk: An uncertainty (or risk) that hasn't affected the college and may never, but there is enough information available to envision scenarios that call for monitoring and mitigation.





Identify Emerging Risks

What's in the News?



People participate in a national mile-long march in February to highlight the push for clean water in Flint, Mich. Bill Pugliano/Getty Images

Lead seepage into the drinking water in Flint, Mich., has caused a massive public health crisis and prompted President Obama to declare a federal state of emergency there.

Source: NPR, "Lead-Laced Water in Flint," April 20, 2016.

Plausible Developments



Source: *The Economist*, "With Manus, AI Experimentation Has Bust into the Open," March 13, 2025.



Start Treating Emerging Risks Now

Agentic AI: Scenarios and Actions

Plausible Outcomes

Low impact:

Agentic AI remains an experimental novelty or is heavily regulated

Moderate impact:

Agentic AI creates office work and learning efficiencies but needs significant human input

High impact:

Agentic AI essentially eliminates entry-level white collar office work

Action Items

- Assess AI policy readiness for future developments
- Design pilot tests using agentic AI software in operations and learning
- Create scenario plan for sudden shifts in demand away from college graduates







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Who should serve on the ERM team?

- Identify an ERM team lead they'll need more time than others
- Select 'full' team members and prepare 'rotating' or 'affiliate' team members





Perspectives

What should we document?

Institutional Risks

- Employment discrimination
- Enrollment
- Deferred maintenance

Department-Level Risks

- Faculty resistance to training
- Admission recruitment scheduling
- Vacancies in facilities dept.

Break-Fix Issues

- Known inappropriate behavior
- Broken admissions software integration
- Damaged staircase

| Sub-Risk or Task Identify the sub-risk or individual tasks required to treat or mitigate this institutional risk | | | |
|---|--|--|--|
| Sub-Risk or Task: | Review Performance Documentation Practices | | |
| Definition or Summary: | We need to record employees' poor performance to justify discipline/termination. Without solid documentation, the affected employee could claim we treated them unfairly. | | |
| Sub-Risk or Task: | Require Faculty Anti-Discrimination Training | | |
| Definition or Summary: | Many faculty don't know our policies, how to report a concern, and how seriously we take allegations of discrimination. We can require training to be eligible for cost of living adjustments. | | |



Stay Connected



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